AMENDMENTS

In the Claims

1. **(Currently Amended)** A method in a computer system for presenting forecast information, the method comprising:

    providing forecast snapshots, each forecast snapshot ~~having~~ **comprising** a forecast date, a forecast period, forecast interval and summary forecasts, wherein

        the forecast interval indicates a frequency at which forecasts are to be generated and saved as forecast snapshots;

    receiving from a user a request to display forecast **snapshot** information for a forecast period;

    for each forecast snapshot for the requested forecast period, retrieving forecasts for participants of the forecast;

    retrieving current opportunities for the user; and

    generating a display description with a summary area that ~~includes~~ **comprises** summary information of the retrieved forecast[[s]] **snapshots** for participants of the forecast, a participants area that ~~includes~~ **comprises** information of the retrieved forecast[[s]] **snapshots** of each participant, and a user area that ~~includes~~ **comprises** information of the retrieved current opportunities of the user.

2. (Original) The method of claim 1 wherein the information of the areas include a date for each forecast snapshot.

3. (Original) The method of claim 1 wherein the participants area includes a row for each participant that, when selected, provides more detailed information about each participant.

4. (Original) The method of claim 1 wherein information of the summary area includes closed revenue and forecast revenue.

5. (Original) The method of claim 4 wherein the information of the summary area includes pipeline revenue.

6.   (Original) The method of claim 4 wherein the information of the summary area includes expected revenue.

7.   (Original) The method of claim 1 wherein the information of the participants area includes closed revenue and forecast revenue.

8.   (Original) The method of claim 7 wherein the information of the participants area includes pipeline revenue.

9.   (Original) The method of claim 7 wherein the information of the participants area includes name of the participant.

10.   (Original) The method of claim 1 wherein the user area includes information for each opportunity of the user.

11.   (Original) The method of claim 10 wherein the information for each opportunity includes opportunity identifier and forecast revenue.

12.   (**Currently Amended**) The method of claim 1 wherein the summary area ~~includes~~ **comprises** a row of information for each forecast snapshot within the forecast period, the participant area ~~includes~~ **comprises** a row of information for each participant within each forecast snapshot within the forecast period, and the user area ~~includes~~ **comprises** a row for each opportunity of the user.

13.   (Original) The method of claim 1 wherein information of the summary area includes forecasted quantity of a product.

14.   (Original) The method of claim 1 wherein the information of the summary area includes closed quantity of a product.

15.   (Original) The method of claim 1 wherein the information of the summary area includes pipeline quantity of a product.

16. (Currently Amended) A computer system for presenting forecast information, comprising:

> a ~~data store~~ <u>forecast snapshot database</u> with forecast snapshots ~~having~~ <u>comprising</u> a
>> forecast date, a forecast period, forecast interval and forecast information, wherein
>> the forecast interval indicates a frequency at which forecasts are to be generated
>>> and saved as forecast snapshots;
> a component that, for each forecast snapshot for a forecast period, retrieves forecasts for
>> participants of the forecast; and
> a component that generates a display description with a summary area that ~~includes~~
>> <u>comprises</u> summary information of the retrieved forecast[[s]] <u>snapshots</u> for
>> participants of the forecast, a participants area that ~~includes~~ <u>comprises</u>
>> information of the retrieved forecast[[s]] <u>snapshots</u> of each participant, and a user
>> area that ~~includes~~ <u>comprises</u> information of opportunities of a user.

17. (Original) The computer system of claim 16 wherein the information of the areas include a date for each forecast snapshot.

18. (Currently Amended) The computer system of claim 16 wherein the participants area ~~includes~~ <u>comprises</u> a row for each participant that, when selected, provides more detailed information about each participant, the more detailed information ~~including~~ <u>comprising</u> opportunity information retrieved from a snapshot.

19. (Original) The computer system of claim 16 wherein information of the summary area includes forecast revenue.

20. (Original) The computer system of claim 16 wherein the information of the summary area includes closed revenue.

21. (Original) The computer system of claim 16 wherein the information of the summary area includes expected revenue.

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22. (Original) The computer system of claim 16 including a component that automatically generates forecasts in accordance with a forecast definition.

23. (Original) The computer system of claim 16 wherein information of the participants area includes forecast revenue.

24. (Original) The computer system of claim 16 wherein the information of the participants area includes pipeline revenue.

25. (Original) The computer system of claim 16 wherein the information of the participants area includes name of the participant.

26. (Original) The computer system of claim 16 wherein the user area includes information for each current opportunity of the user.

27. (Original) The computer system of claim 16 wherein the user area includes information for each opportunity of the user stored in a snapshot.

28. (Currently Amended) The computer system of claim 16 wherein the summary area ~~includes~~ comprises a row of information for each forecast snapshot within the forecast period, the participant area ~~includes~~ comprises a row of information for each participant within each forecast snapshot within the forecast period, and the user area ~~includes~~ comprises a row for each opportunity of the user.

29. (Original) The computer system of claim 16 wherein information of the summary area includes forecasted quantity of a product.

30. (Original) The computer system of claim 16 wherein the information of the summary area includes closed quantity of a product.

31. (Original) The computer system of claim 16 wherein the information of the summary area includes pipeline quantity of a product.

32.   (**Currently Amended**) A computer-readable <u>storage</u> medium for controlling a computer system to present forecast information, by a method comprising:

    providing forecast snapshots, each forecast snapshot ~~having~~ <u>comprising</u> a forecast date,

        a forecast period, forecast interval and summary forecasts, wherein

            the forecast interval indicates a frequency at which forecasts are to be generated

                and saved as forecast snapshots;

    for each forecast snapshot for the requested forecast period, retrieving forecasts for

        participants of the forecast; and

    generating a display description with a summary area that ~~includes~~ <u>comprises</u> summary

        information of the retrieved forecasts for participants of the forecast and a

        participants area that ~~includes~~ <u>comprises</u> information of the retrieved forecasts of

        each participant.

33.   (**Currently Amended**) The computer-readable <u>storage</u> medium of claim 32 wherein the information of the areas include a date for each forecast snapshot.

34.   (**Currently Amended**) The computer-readable <u>storage</u> medium of claim 32 wherein the participants area includes a row for each participant that, when selected, provides more detailed information about each participant.

35.   (**Currently Amended**) The computer-readable <u>storage</u> medium of claim 32 wherein the information of the participants area includes name of the participant.

36.   (**Currently Amended**) The computer-readable <u>storage</u> medium of claim 32 wherein the summary area ~~includes~~ <u>comprises</u> a row of information for each forecast snapshot within the forecast period and the participant area ~~includes~~ <u>comprises</u> a row of information for each participant within each forecast snapshot within the forecast period.

37.   (**Currently Amended**) The computer-readable <u>storage</u> medium of claim 32 wherein information of the summary area includes forecasted quantity of a product.

38.   (Currently Amended)   A **computer program product, comprising a** computer-readable **storage** medium ~~containing~~ **, wherein said computer-readable storage medium comprises** a data structure comprising[[:]]

>   a summary area that ~~includes~~ **comprises** summary information of forecasts for participants of a forecast, the summary information being generated based on forecast snapshots having a forecast date, a forecast period, forecast interval and summary forecasts, wherein

>>   the forecast interval indicates a frequency at which forecasts are to be generated and saved as forecast snapshots;

>   a participants area that ~~includes~~ **comprises** information of forecasts of each participant that is generated based on the forecast snapshots; and

>   a user area that ~~includes~~ **comprises** information of the retrieved current opportunities of the user.